

ODOI YEMOH (CFP, CMA, MFA)

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PROFILE

A resourceful and self-directed **Finance Professional** with over 15 years of progressive experience in financial analysis, planning, risk management, budgeting and forecasting. Ability to work well independently and as part of a team in highly demanding and fast paced environments. Strong prioritization and multi-tasking strengths and sound judgement and decision-making skills.

PROFESSIONAL EXPERIENCE

Executive Director (Consultant)

2009 to Present

Reality Capital Management

- Enterprise Tax Risk Management Systems/Platforms analysis
- Futuristic Development in Advanced Risk Registers
- Risk Register and Matrix Management Planning and Design
- Risk Management tax compliance guide for Tax Administrators
- Development of Risk Data Intelligence Models
- Matrix Management in line with Customs and legislative frameworks
- Prepares personal and corporate tax for clients
- Risk Transformation and Tax Management
- Corporate Government and Tax Risk Management
- Advises clients on the potential risks of a project
- Defines risk appetite for clients
- Implements strategies to minimise the exposure to any risk
- Manages client portfolio and provided broad range of accounting and financial services including the evaluation of mergers, takeovers and provided foreign exchange risk management advice.
- Conducts detailed risk assessments by analysing documents, statistics, reports and market trends
- Conducts several audits for companies in various industries.
- Lectures in Financial Strategy, Strategic Risk Management and Taxation to aspiring tax and financial professionals

Senior Financial Manager (Corporate Planning)

2011 – 2014

Canada Post (Purolator Inc)

- Conducted financial analysis on profitability enhancement opportunities and strategies, proposes changes to internal processes, and new business strategies
- Developed and continuously improved the corporate annual budgeting and quarterly forecast process for a \$3 Billion-dollar budget
- Performed on-going review of planning process to evaluate effectiveness and achieve efficiencies, making recommendations for improvements
- Supported SAP system functionality with planning users and enhancements, as required
- Developed, improved and facilitated process around Risk and Investment Management
- Worked with functional finance to enhance the planning, budgeting and forecasting processes and act as advisor and support to functions
- Provided guidance to senior management as to the alignment of the investment portfolio with the corporate strategy and annual operating

Key Achievement

Evaluated costing structure by analyzing processes and activities involved in operations. Coordinated with unit Managers to understand cost drivers; established regular flash reporting to finance. Results: **Gained \$5M annually in cost savings due to reduction in discretionary spending.**

Senior Finance Manager

2006 - 2011

United Parcel Service (UPS Canada)

- Responsible for Cost Planning processes and developing risk matrix
- Preparation of management reports and product profitability analysis
- Performed strategic profitability, cost and revenue analysis
- Responsible for monthly analysis of actual and plan results for all lines of business
- Customs Cargo Reporting and Pre-clearance manifest management
- Prepared and reviewed all monthly GST/HST, provisional sales tax and tax returns

Key Achievement

Reviewed UPS track rentals cost for top vendors: Ryder, Penske, Budget and National. Results: **Gained \$0.9M annually due to cost reduction**

Integrated Logistics Inventory Analyst

2005 - 2006

TNT Logistics

- Received and answered telephone calls from TNT customers regarding delivery schedules and quality assurance
- Ensured timely dispatch of orders pertaining to urgent material distribution to Chrysler Assembly Plant
- Analyzed and wrote distribution of goods report with the aid of Microsoft excel
- Controlled inbound and outbound trailers with Yard Management System program

Key Achievement

Analyzed inventory to streamline and reduce working capital. Reduced excessive inventory levels and maintained minimal safety stock; discontinued redundant product lines; maintained communication loop with management. Results: **Saved over \$3M in working capital**

Supervisor (Part-time)

2001- 2006

United Parcel Service

- Managed and supervised daily activities of HUB operations
- Responsible for hiring, training and managing performance of employees as per operational standards and indices
- Managed a group of 30 unionized employees
- Managed and tracked budget and actual cost
- Prepared reports and documentation of unit's daily operations

Teaching Assistant

2003 - 2004

Mathematics - York University

- Organized and conducted tutorials for first year mathematics students
- Marked tests and exam papers

EDUCATION AND AFFILIATIONS

Bachelor of Arts – Finance, York University - 2005
Certified Financial Planner - 2006
Certified Management Accountant (CMA), IMA -2009
Negotiations & Competitive Decision Making, Harvard Business School- 2018

TECHNICAL SKILLS

Advanced Excel (V-lookup, Pivot table, SumIf, Goal Seek, & Macros), Word and Access, Oracle modules, SAP, Hyperion, Simply Accounting, Siebel, Khalix, Risk Evaluation, Risk Assessment, Risk Indicators and Risk Reporting

COMMUNITY LEADERSHIP EXPERIENCE

Treasurer (2012 – Present)
Ghanaian Presbyterian Church, Toronto

Professor – Mathematics of Finance (2010 – Present)
Humber College, Toronto